



**AUDA-NEPAD**  
AFRICAN UNION DEVELOPMENT AGENCY

**HOME GROWN  
SOLUTIONS ACCELERATOR**

In collaboration  
with:





Africa's dependency on external supplies and solutions in critical systems has become increasingly apparent from shocks in recent years

C19, Ukraine crisis, ...



Emerging local ventures show a high potential to strengthen priority systems like health, food and more, and are outperforming global peers



Support ecosystems not mature or responsive enough to support ventures to grow and scale impact within and between countries

Currently in our 3rd year



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Enabling Africa's innovative local ventures to strengthen the continent's resilience in high priority systems

Responding to priorities of African Governments, RECs and the African Union

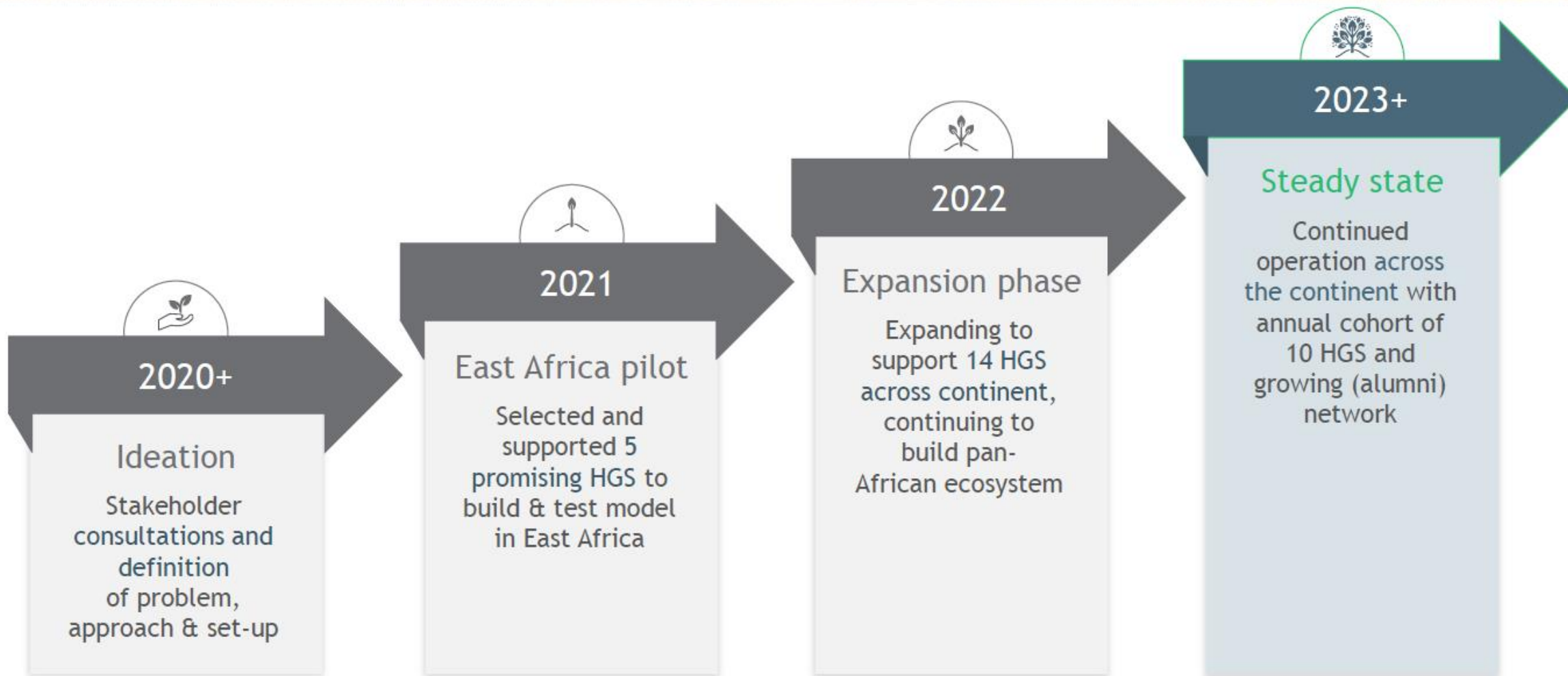
Finding cohorts of promising Home Grown Solutions within a sector

Providing hands-on and tailor-made acceleration support to scale impact

Connecting entrepreneurs to leading public- and private sector organizations

## Our accelerator's stage

2023 is the steady state phase after successful pan-african expansion phase in 2022



# HGS Accelerator: What we offer

We offer each individual company in our cohorts tailored support across three areas, continually going up and above typical private or public-sector Accelerator programs



## Context-specific advisory

Provide business model validation and advisory services

*(For subset)* Assign dedicated consultant during accelerator program, with potential for longer term engagement



We have a team of world class consultants to diagnose your business needs and deliver **tailor-made advisory services**



## Investment readiness support

Match needs to funding options, prepare reach-out with coaching, thinking & supporting materials

Broker introductions to high potential *(equity, debt or concessional finance)* funders



We represent and understand the requirements of a **growing and diverse network of funders**, linking you to capital needed to scale



## Matching to strategic partners

Identify the right partner needed to unlock scale or navigate trade or regulatory landscapes

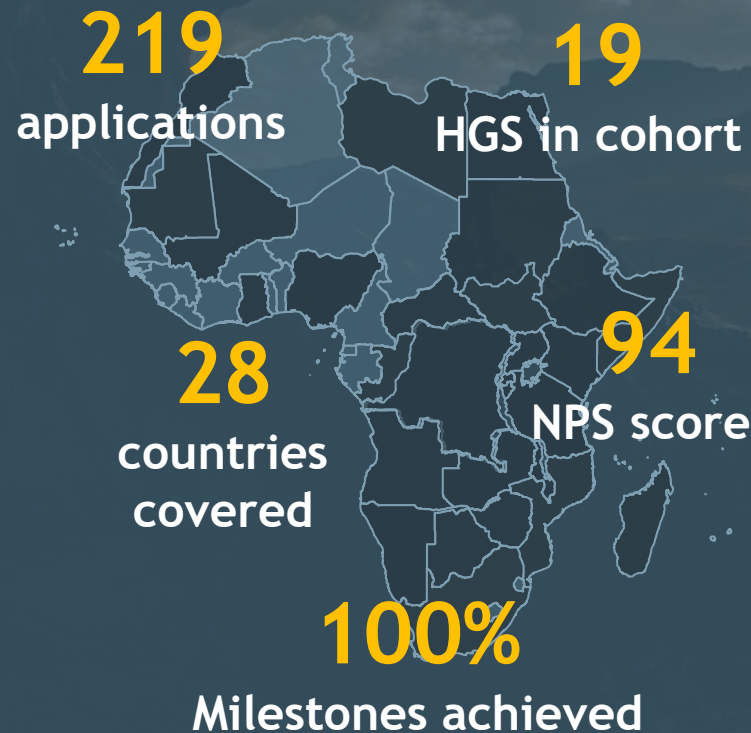
Broker introductions to potential partners across public, private, and social sectors



We will leverage our joint networks and **introduce you to leading organizations** to grow your business through partnership or advise

# As of Q4 2022 | Continued real-world impact

This and previous cohort have had a real-world impact on health systems across the continent, as measured in Q3 of 2022, as proof-point of the deployed Accelerator model



In two years, post acceleration, our HGS have collectively achieved



**950k** patients served



**1.4k** workforce hired



**\$18M** capital raised



**\$23M** in local manufacturing value